

SWALCO Recycling Education Campaign Overview

August 15, 2012

Today's Speakers



Walter Willis, Executive Director SWALCO

Lena Davie,
Vice President
Hill+Knowlton Strategies
PR representative for the
Curbside Value Partnership



Webinar Agenda

- Why a campaign? Why now?
- Campaign overview
- Sneak peak!
- Getting involved
- What's next?
- Q&A

Why a campaign and why now?

- The SWALCO Strategic Plan calls for 60% diversion.
- We need to get residents to recycle MORE and get energized in order to reach 60%.
 - We do this by educating them!
- Based on last year's data, the region is at 39% diversion.
- A partnership with CVP gave us added resources and expertise.

Target audiences

- 1. COUNTY-WIDE: "Sometimes" recyclers who do not need to be convinced to recycle, they just need to "step up their game."
- 2. COMMUNITY-SPECIFIC: Communities with per-household recycling volume between 350-700 pounds/year. This includes:
 - Beach Park, Unincorporated Areas, Highwood, Fox Lake,
 Newport Township, Lake Villa, Port Barrington, Round Lake
 Park, Round Lake Heights, Winthrop Harbor, Park City, Vernon
 Hills, Antioch, Round Lake, Warren Township, Lake Barrington,
 Round Lake Beach, Gurnee, Third Lake, Hainesville, Island Lake,
 Tower Lakes, Lindenhurst and Wauconda

Communications strategy

Develop an integrated education campaign that incorporates marketing, public relations and advertising to generate county-wide resident awareness for curbside recycling and provide all 41 SWALCO member communities and the County of Lake with information, tools and materials for local implementation.

Developed with YOU in mind...

- You told us...
 - You like to communicate online (Web and email).
 - On average, you communicate with residents once a month.
 - 88% of you think your communications could be better.
 - 83% are *very likely* to use our campaign materials locally (thank you!).
 - The top three items you'd like are Web content and facts, fliers/posters and event materials.

Campaign overview

Campaign Branding & Messaging

County-Wide Public Relations and Advertising

Direct to Residents

Community-Based Communications

A sneak peak!



RecycleFirstTrashLast.org



What you can expect... (a sampling)



RecycleFirstTrashLast.org

Here are the first things you need to know when recycling curbside in Lake County. Place these items together in your recycling container:



ACCEPTED: Clean and empty aluminum cans, foil and foil pans; steel and tin cans; spray cans and paint cans; kitchen pots, pans and trays; utensils; hangers

Caps, lids, pull tabs and labels may remain on the containers. Place metal lids inside NOT ACCEPTED: Propane or helium tanks; needles or syringes; electronics, small appliances; batteries; auto parts; wire holiday lights ammunition flares; combustible liquids or gases.

Metal containers and foil should be clean, empty of all liquids and free of excess food residue.



ACCEPTED: All clean and empty plastic household containers, any size of bottles; jugs; tubs; cups; clamshell style containers; reusable food containers; laundry baskets; hangers; buckets; storage totes; kitty litter tubs; plant pots; unmotorized toys; small non inflatable pools.

NOT ACCEPTED: Foam cups, cartons or packaging material; bags; wrap; utensils

Plastic containers should be clean, empty of all liquids and free of excess food



Caps: lids: rings: handles and labels should be left on the plastic containers.

Clean and empty plastic bags and wrappers should be stuffed into one bag and tied closed. Recycle them at your nearest participating grocery or retail store. For more info go to filmrecycling.org Include grocery bags; newspaper bags; bread bags; produce bags; zip lock bags; toilet paper, napkin and paper towel wraps; case wrap; diaper wrap; dry cleaning bags; plastic retail bags; bubble wrap; electronic wrap; furniture wrap; tywek and other plastic shipping envelopes;

DO NOT include frozen food bags, prewashed salad bags, bio-based, degradable or compostable bags.





ACCEPTED: Scrap paper; mail; envelopes; copy paper; office paper; shredded paper; cards-cardboard boxes-cereal & frozen food boxes: newspaper; ads: inserts: catalogs; magazines; phone books; hardcover and soft cover books; paper egg cartons; paper cups; milk, juice and other paper beverage cartons; paper tubes; wrapping paper.

Place shredded paper into paper bags. Do not use plastic baas.

Cardboard boxes should be flattened and cut down to pieces no larger than 3'x 3'.

NOT ACCEPTED: Plastic bags and plastic wrap; corrugated cardboard that contains food residue or wax-coating: paper towels: napkins: facial tissue: photos: laminated paper or paper coated with food, wax or foil.



ACCEPTED: Clean and empty glass bottles and jars.

Caps, lids rings and labels may

For more information on how to properly recycle or dispose of items not listed, please contact SWALCO at (847) 336-9340 or go to RecycleFirstTrashLast.org. This information was last revised August 2012

NOT ACCEPTED: Light bulbs; drink glasses; ceramics; bakeware; mirrors; ornamental glass; window and



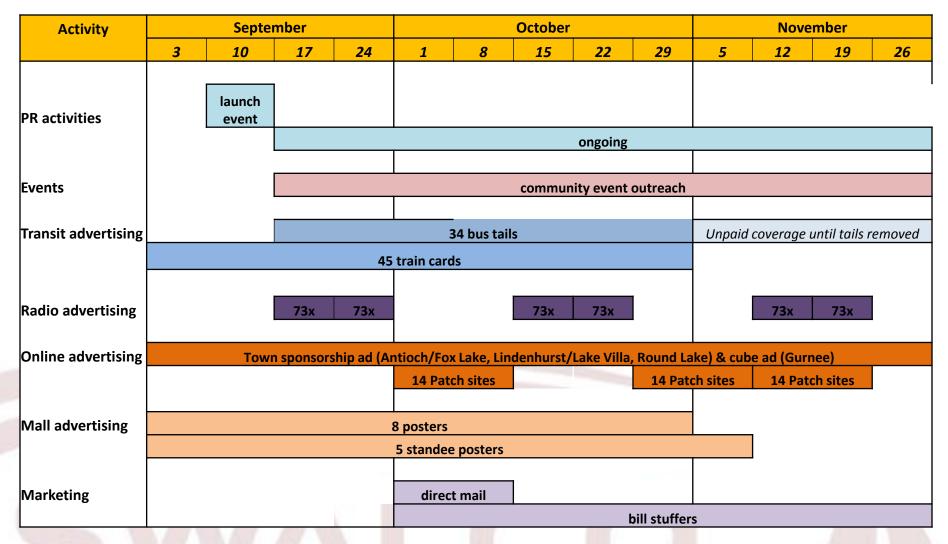


First things first: Recycle these items and more at the curb.



For a full list of what is and is not accepted in Lake County, visit RecycleFirstTrashLast.org

Campaign Timeline



Get involved

- We need YOUR support!
- Tools and resources will be available.
 - Produce and use what you need!
- A limited amount of event materials may also be made available to SWALCO communities.
 - See Merleanne at SWALCO to find out more.

Some suggestions for you...

- Use the online toolkit to access templates:
 - Media materials: messages, press release, talking points, sample op-ed/letter to the editor,
 - Sample newsletter/blog copy and promotional email,
 - Suggested social media posts,
 - PowerPoint about recycling in Lake County and
 - Creative files.
- Place a campaign image and blurb on your community website.
- Mail a bill stuffer between Sept.-Nov.
- Put in a request for an event kit!

What's Next?

- "Roll up your sleeves" Webinar: Campaign Overview & Putting it to Work in Your Community.
 - Tuesday, August 21, 2012, 2-3 p.m. CDT
 - Open to community representatives who will be implementing the campaign.
 - To register: http://bit.ly/AirTdF
- Campaign kick-off: September 12, 2012.

Contact Us!

Walter Willis, SWALCO

Email: WWillis@swalco.org

Phone: (847) 336-9340, ext. 2

Lena Davie, CVP

Email: Lena.Davie@hkstrategies.com

Phone: (813) 775-6207

Event kits: MRampale@swalco.org

Questions?